

Category 1 - Microcomputers and Associated Peripherals with Services				
Illustration of Percentage Applications: If the MSRP for a unit is \$1,000.00 and the applicable percentage is 80.00%, the net price is \$800.00 (\$1,000.00 x .80)				
Contractor: Data Networks				
Manufacturer: Dell	DESKTOP	LAPTOP	SERVER	PERIPHERAL
State % of MSRP	93.50%	93.50%	93.50%	93.50%
Installation Service per Desktop	8.00%	8.00%	8.00%	8.00%
Stand Alone Upgrade to 24x7, 1 year Manufacturer Warranty per Unit	15.00%	15.00%	15.00%	15.00%
Stand Alone Post Warranty Maintenance (PWM), Normal State Hours per Unit				
1st Year PWM	10.00%	10.00%	10.00%	10.00%
2nd Year PWM	10.00%	10.00%	10.00%	10.00%
3rd Year PWM	10.00%	10.00%	10.00%	10.00%
Stand Alone Post Warranty Maintenance (PWM), 24 x 7 per Unit				
1st Year PWM	15.00%	15.00%	15.00%	15.00%
2nd Year PWM	15.00%	15.00%	15.00%	15.00%
3rd Year PWM	15.00%	15.00%	15.00%	15.00%
Education % of MSRP	91.50%	91.50%	91.50%	91.50%
Installation Service per Desktop	6.00%	6.00%	6.00%	6.00%
Stand Alone Upgrade to 24x7, 1 year Manufacturer Warranty per Unit	15.00%	15.00%	15.00%	15.00%
Stand Alone Post Warranty Maintenance (PWM), Normal State Hours per Unit				
1st Year PWM	10.00%	10.00%	10.00%	10.00%
2nd Year PWM	10.00%	10.00%	10.00%	10.00%
3rd Year PWM	10.00%	10.00%	10.00%	10.00%
Stand Alone Post Warranty Maintenance (PWM), 24 x 7 per Unit				
1st Year PWM	15.00%	15.00%	15.00%	15.00%
2nd Year PWM	15.00%	15.00%	15.00%	15.00%
3rd Year PWM	15.00%	15.00%	15.00%	15.00%